STEPHEN GOODMAN

VICE PRESIDENT, RADIUS INNOVATION AND DEVELOPMENT



Stephen Goodman is Vice President of Global Business Development. He leads the strategic growth and commercial side of the business. Stephen is an expert and industry speaker on emerging and advanced technology, innovation strategy, and growth strategies.

Stephen has worked across the financial services, healthcare, consumer, and technology sectors, including these global brands: 3M, Abt, Alicorp, AMP, American Express, AstraZeneca, BBVA, Cisco, ETS, Fidelity, Haier, Hitachi, Insulet, J&J, Medela, M.I.T. Media Lab, Nokia, Novartis, Orange, P&G, Philips, Samsung, Siemens, United HealthCare, and World Bank. Before Radius, Stephen served as Senior Vice President at Continuum, a leading global innovation consultancy. There he increased top-line growth, aligned the sales and global marketing functions, and helped launch three new lines of business. Previously, he was Senior Partner and Director of the Cambridge, MA, office of Nexus Partners, based in Silicon Valley, CA. Stephen was head of strategy within corporate marketing at Sun Microsystems where he pioneered the combined use of digital, analytics, and thought leadership for the chairman, CEO, CTO, and EVP of global sales. He has also held positions with IBM Global Services/Mainspring and the Center for Applied Research (affiliated with the Wharton School). Stephen served for three years as U.S. Senator Dianne Feinstein's economic and technology policy aide in Washington D.C.

Speaking engagements include Harvard's iLab, Aspen Institute, Monterey International Investment Conference, Silicon Valley Microcredit Network, Utrecht University, and University of California.

Stephen completed graduate work in international business and economics at the Fletcher School, Tufts University and collaborated with M.I.T. researchers on emerging technology models. He serves as a judge for MassChallenge, the world's largest early-stage accelerator. Leadership service includes the Bay Area Council and Global Social Benefit Institute.

